

## Proposal

# **ANNUAL SKILL DEVELOPMENT PROGRAM** HYBRID MODEL

Online + Offline

## **Industry Readiness & Skill Development Model** (Employability & Entrepreneurship Development) **for Pharmacy & Life Sciences Students**

**Designed & Developed as per the Competency Matrices of  
National Skill Development Corporation**

*Proposed by,*



***Internationally acclaimed & Government of India recognized  
Award Winning Skill Development Platform***

# About Us

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## **About OpEx:**

OpEx is a Government of India Recognized StartUp for its Industry Linked & Industry Readiness Programs and Standards in Recruitment Process. Since its Inception in the year of 2016, OpEx is solely in the process of solving India's Unemployment Crises. Through its various employability and entrepreneurship programs, OpEx has successfully skilled more than 1 lakh+ students Pan India. For such programs, it has a well-established esteemed network of 100+ Institutions 20+ Universities and 80+ StartUp Founders. In order to facilitate Skill Development and Placements of the students, it has bridged in a strong network of 100+ HRs & Industry Professionals. For its immense contribution in the field of StartUps and Skill Development, many Media Outlets have provided reputed recognition and has thus helped OpEx in garnering various awards & Accolades.

## **About CiREE:**

CiREE is a Venture by OpEx, which is India's First Online EduTech Platform that has brought **Smart Skilling + Smart Hiring Blended Platform**. CiREE which stands for Certified Industry Readiness Employability Enhancement, aims to reduce unemployment crises by bridging the gap between Job Seekers & Job Providers. CiREE is available in both Web Based Platform as well as in Android Based Smartphone Application which can be downloaded from Google Playstore. Students can come, buy & complete the course, pass a simple skill test and then Apply for the Job on Platform itself. On the other hand, Recruiters can onboard the Platform, search for the Candidates or Post a Job on the Platform for the Candidates.

## **About CiREE Pro:**

**CiREE Pro is an enhanced Version of CiREE**, where students can come, upSkill with Industry Readiness skills (Technical, Professional & Life Skills) and thus become Industry and Market Ready. Through CiREE Pro, we aim to reduce the gap between what the academia teaches and what the Industry or Market Requires. It has been necessitated that the students not only develop technically but, also get acuminated in Professional and Life Skills which matters a lot in the industries today. CiREE Pro thus, focuses on the motto of providing utmost learnings from all the three domains of Technical, Professional & Life Skills and thus make the Students of Today to confidently step up to be the Job Aspirant as per the Industry & Market Standards.

## **Key Features:**

1. 100+ Skills
2. 50+ Mentors from Industry
3. Recruitment Support
4. Skill Map
5. 24/7 Smartphone Access

# Hybrid Model

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## **Offline Mode of Skill Development:**

- We have conducted different Offline Programs for the different Institutions and their students as part of Skill Development Initiative. These different programs integrate the Mentors and the Industry Experts to conduct overall development of the students, based on Global Skill Mapping Project and these includes skilling them in Technical Skills, Life Skills, Professional Etiquettes & Interview Skills etc.
- Learnings for the students are activity as well as project-based, where each and every student participating in the program will enhance their knowledge and the foundation skills that are mostly required to become Industry Ready and Job Ready.
- Such programs, not only benefits the students but, it also helps the institutions participating in it. It increases the chances of the students to be employable and thus, the criteria of fulfillment of Recruitment and Campus Pool is satisfied on the part of Institutions end.
- It even helps the Institutions in fulfilling the NAAC, NBA, MSBTE and any other regulatory requirement of Sessions that need to be arranged from any Industry Expert based upon the specialization, Entrepreneurship as well as based on the Personality Development of the Students.

## **Online Mode of Skill Development:**

- Online Programs include different Skill Development Courses, Sessions as well as Webinars that incorporate the blend of Technical, Professional and Interview Skills & Techniques.
- Through the Online Mode, different far-out Mentors from Metropolitan Regions and Cities gets integrated into the Skill Development Courses, that helps in providing the students with a larger exposure to the knowledge and skill-based learnings.
- Many Webinars and 1-day-1-hour flexible sessions that incorporate the newer topics related to life and professionals' skills, can be arranged for the students which will eventually help them to build up their learnings and Knowledge, which is the major limitation that an offline mode has.
- Students and Institutions from remote and far-out places, can avail themselves of Online Sessions and webinars, that usually helps them to skill their students and thus make them Industry and Job Ready.
- Institutions benefit through the fulfillment of NAAC and NBA as well as other regulatory requirements in conducting online sessions for the development of their students.

# Learning Content

## D. Pharmacy

First Year D. Pharmacy		
Course No.	Course Title	Skill Type
1.	Effective Communication Skills	Life Skill
2.	Spoken English Part 1	Professional Skill
3.	Spoken English Part 2	Professional Skill
4.	Spoken English Part 3	Professional Skill
5.	How to Improve Focus?	Life Skill
6.	Mindfulness	Life Skill
7.	Values + Purpose	Life Skill
8.	Industry Awareness Program: Part 1	Technical Skill
9.	Industry Awareness Program: Part 2	Technical Skill
10	Goal Setting	Life Skill
11	Foundational Skills	Life Skill
12	Competency Building	Life Skill
ADD ON COURSES		
1	Virtual Tour – How Industry Works?	Industry Awareness
2	Virtual Tour – Tablet Manufacturing	Industry Awareness
3	Virtual Tour – Packaging	Industry Awareness
4	Career Opportunities in Industry	Career Orientation
5	Career Opportunities in Gulf Countries (Pharmacist)	Career Orientation
6	Career Opportunities in Sales & Marketing	Career Orientation
LIVE WEBINARS		
+ 12 LIVE Webinar Access from Industry Expert, Entrepreneurs, & Mentors		

<b>Second Year D. Pharmacy</b>		
<b>Course No.</b>	<b>Course Title</b>	<b>Skill Type</b>
1.	Patient Counselling	Technical Skills
2.	Problem Solving Skills	Life Skill
3.	Email Writing and Email Etiquettes	Professional Skill
4.	Career Opportunities in Pharma Industry	Technical Skill
5.	Situational Learning- Industry Environment	Technical Skill
6.	Hospital Pharmacy Management	Technical Skill
7.	Telephonic Etiquettes	Professional Skill
8.	Interview Techniques	Professional Skill
9.	Technical Interview Preparation	Professional Skill
10.	Etiquettes, Manners and Corporate Etiquettes	Professional Skill
11.	HR Expectations	Professional Skill
12.	Retail Pharmacy Operations & Skills	Technical Skills
<b>ADD ON COURSES</b>		
1	Virtual Tour – How Hospital Works?	Industry Awareness
2	Virtual Tour – How Retail Pharmacy Works?	Industry Awareness
3	Virtual Tour – A day in a life of Medical Representative	Industry Awareness
4	Career Opportunities in Government Sector	Career Orientation
5	Career Opportunities in Defense Services	Career Orientation
6	Business Opportunities in <ul style="list-style-type: none"> <li>• Pharmaceuticals</li> <li>• Nutraceuticals</li> <li>• Cosmetics</li> <li>• Herbals</li> <li>• Pharmacy</li> <li>• Hospital Allied Services</li> <li>• Import &amp; Export</li> </ul>	Business Orientation
<b>LIVE WEBINARS</b>		
+ 12 LIVE Webinar Access from Industry Expert, Entrepreneurs, & Mentors		
<b>ACCESS TO SMART VIDEO BASED RESUME</b>		
<b>ACCESS TO JOB PORTAL</b>		

# Learning Content

## B. Pharmacy

First Year B. Pharmacy		
Course No.	Course Title	Skill Type
1.	Effective Communication Skill	Life Skill
2.	Spoken English Part 1	Professional Skill
3.	Spoken English Part 2	Professional Skill
4.	Spoken English Part 3	Professional Skill
5.	How to Improve Focus	Life Skill
6.	Mindfulness	Life Skill
7.	Values + Purpose	Life Skill
8.	Industry Awareness Program Part 1	Technical Skills
9.	Industry Awareness Program Part 2	Technical Skills
10	Goal Setting	Life Skill
11	Foundational Skills	Life Skill
12	Competency Building	Life Skill
ADD ON COURSES		
1	Virtual Tour – How Industry Works?	Industry Awareness
2	Virtual Tour – Tablet Manufacturing	Industry Awareness
3	Virtual Tour – Packaging	Industry Awareness
4	Career Opportunities in Industry	Career Orientation
5	Career Opportunities in Gulf Countries (Pharmacist)	Career Orientation
6	Career Opportunities in Sales & Marketing	Career Orientation
LIVE WEBINARS		
+ 12 LIVE Webinar Access from Industry Expert, Entrepreneurs, & Mentors		

<b>Second Year B. Pharmacy</b>		
<b>Course No.</b>	<b>Course Title</b>	<b>Skill Type</b>
1.	Time Management	Life Skill
2.	Team Management	Life Skill
3.	Stage & Presentation Skills	Life Skill
4.	First Impression and Body Language	Professional Skill
5.	Critical Thinking	Life Skill
6.	Problem Solving	Life Skill
7.	Practical Orientation of Skills	Professional Skill
8.	Self-Confidence & Outlook Management	Life Skill
9.	Leadership Skills	Life Skill
10.	People Management & Networking Skills	Life Skill
11.	Conflict Management	Life Skill
12.	IT Skills (Computer Skills)	Professional Skill
<b>ADD ON COURSES</b>		
1	Virtual Tour – How Industry Works?	Industry Awareness
2	Virtual Tour – Tablet Manufacturing	Industry Awareness
3	Virtual Tour – Packaging	Industry Awareness
4	Career Opportunities in Industry	Career Orientation
5	Career Opportunities in Gulf Countries (Pharmacist)	Career Orientation
6	Career Opportunities in Sales & Marketing	Career Orientation
<b>LIVE WEBINARS</b>		
+ 12 LIVE Webinar Access from Industry Expert, Entrepreneurs, & Mentors		

<b>Third Year B. Pharmacy</b>		
<b>Course No.</b>	<b>Course Title</b>	<b>Skill Type</b>
1.	Production and Packing (Pharma Manufacturing Operations)	Technical Skill
2.	Pharmaceutical Quality Assurance	Technical Skill
3.	Pharmaceutical Quality Control	Technical Skill
4.	Regulatory Affairs	Technical Skill
5.	Clinical Research	Technical Skill
6.	Research & Development	Technical Skill
7.	Pharmaceutical Sales	Technical Skill
8.	Pharmaceutical Marketing	Technical Skill
9.	Technology Transfer	Technical Skill
10.	Hospital Pharmacy Management	Technical Skill
11.	Medical & Scientific Writing	Technical Skill
12.	Medical Coding	Technical Skill
13.	Pharmacovigilance	Technical Skill
14.	Civility at Workplace	Professional Skill
15.	Creativity & Innovative Skills	Life Skill
16.	Decision Making	Life Skill
17.	Emotional Intelligence	Life Skill
18.	Negotiation & Service Orientation	Life Skill
19.	Relationship Building	Life Skill
20.	Adaptability Skills	Life Skill
<b>ADD ON COURSES</b>		
1	Virtual Tour – How Hospital Works?	Industry Awareness
2	Virtual Tour – How Retail Pharmacy Works?	Industry Awareness
3	Virtual Tour – A day in a life of Medical Representative	Industry Awareness
4	Career Opportunities in Government Sector	Career Orientation
5	Career Opportunities in Defense Services	Career Orientation
6	Business Opportunities in <ul style="list-style-type: none"> <li>• Pharmaceuticals</li> <li>• Nutraceuticals</li> <li>• Cosmetics</li> <li>• Herbals</li> <li>• Pharmacy</li> <li>• Hospital Allied Services</li> </ul> Import & Export	Business Orientation
<b>PRACTICE MOCK TESTS</b>		
1	GPAT Mock Tests	Career Orientation
2	GRE/ TOEFL / IELTS Mock Tests	Career Orientation
3	CAT / MAT Mock Tests	Career Orientation
<b>LIVE WEBINARS</b>		
+ 12 LIVE Webinar Access from Industry Expert, Entrepreneurs, & Mentors		
<b>ACCESS TO SMART VIDEO BASED RESUME</b>		



<b>Final Year B. Pharmacy</b>		
<b>Course No.</b>	<b>Course Title</b>	<b>Skill Type</b>
1.	Production and Packing (Pharma Manufacturing Operations)	Technical Skill
2.	Pharmaceutical Quality Assurance	Technical Skill
3.	Pharmaceutical Quality Control	Technical Skill
4.	Regulatory Affairs	Technical Skill
5.	Clinical Research	Technical Skill
6.	Research & Development	Technical Skill
7.	Pharmaceutical Sales	Technical Skill
8.	Pharmaceutical Marketing	Technical Skill
9.	Technology Transfer	Technical Skill
10.	Hospital Pharmacy Management	Technical Skill
11.	Medical & Scientific Writing	Technical Skill
12.	Medical Coding	Technical Skill
13.	Pharmacovigilance	Technical Skill
14.	Project Management	Technical Skill
15.	Strategic Thinking	Life Skill
16.	Conflict Resolution Skills	Life Skill
17.	Understanding Legal & Regulatory Parameters	Technical Skill
18.	Interview Skills Part 1	Professional Skill
19.	Interview Skills Part 2	Professional Skill
20.	Industry Trends	Technical Skill
<b>ADD ON COURSES</b>		
1	Virtual Tour – Quality Control Lab	Industry Awareness
2	Virtual Tour – API Unit	Industry Awareness
3	Virtual Tour – How CRO Works?	Industry Awareness
4	Career Opportunities in CRO	Career Orientation
5	Abroad Career Opportunities	Career Orientation
6	StartUp Opportunities in Healthcare	Business Orientation
<b>PRACTICE MOCK TESTS</b>		
1	GPAT Mock Tests	Career Orientation
2	GRE/ TOEFL / IELTS Mock Tests	Career Orientation
3	CAT / MAT Mock Tests	Career Orientation
<b>LIVE WEBINARS</b>		
+ 12 LIVE Webinar Access from Industry Expert, Entrepreneurs, & Mentors		
<b>ACCESS TO SMART VIDEO BASED RESUME</b>		
<b>ACCESS TO JOB PORTAL</b>		

## M. Pharmacy

<b>First Year M. Pharmacy</b>		
<b>Course No.</b>	<b>Course Title</b>	<b>Skill Type</b>
1.	Analytical Skills	Life Skill
2.	IT Skills	Professional Skill
3.	Resilience	Life Skill
4.	Attention to Detail	Life Skill
5.	Time Management	Life Skill
6.	Handling Data, & Its Management	Technical Skill
7.	What is Research Project?	Technical Skill
8.	How to Select a Research Project for M. Pharm?	Technical Skill
9.	Research Methodologies	Technical Skill
10.	Referencing & Plagiarism	Technical Skill
11.	Academic Writing & Presentation	Technical Skill
12.	Publishing the Research Projects in Journals and Research Papers	Technical Skill
13.	Production and Packing (Pharma Manufacturing Operations)	Technical Skill
14.	Pharmaceutical Quality Assurance	Technical Skill
15.	Pharmaceutical Quality Control	Technical Skill
16.	Regulatory Affairs	Technical Skill
17.	Clinical Research	Technical Skill
18.	Decision Making	Life Skill
19.	Emotional Intelligence	Life Skill
20.	Negotiation & Service Orientation	Life Skill
<b>ADD ON COURSES</b>		
1	Virtual Tour – How Hospital Works?	Industry Awareness
2	Virtual Tour – How Retail Pharmacy Works?	Industry Awareness
3	Virtual Tour – A day in a life of Medical Representative	Industry Awareness
4	Career Opportunities in Government Sector	Career Orientation
5	Career Opportunities in Defense Services	Career Orientation
6	Business Opportunities in <ul style="list-style-type: none"> <li>• Pharmaceuticals</li> <li>• Nutraceuticals</li> <li>• Cosmetics</li> <li>• Herbals</li> <li>• Pharmacy</li> <li>• Hospital Allied Services</li> <li>• Import &amp; Export</li> </ul>	Business Orientation
<b>LIVE WEBINARS</b>		
+ 12 LIVE Webinar Access from Industry Expert, Entrepreneurs, & Mentors		
<b>ACCESS TO SMART VIDEO BASED RESUME</b>		

<b>Second Year M. Pharmacy</b>		
<b>Course No.</b>	<b>Course Title</b>	<b>Skill Type</b>
1.	Commercial Awareness	Technical Skill
2.	Ability to Work Under Pressure	Life Skill
3.	Enterprise & Entrepreneurial Skills	Life Skill
4.	Problem Solving Skills	Life Skill
5.	IT Skills (Computer Skills)	Professional Skill
6.	Project Management	Professional Skill
7.	Collaborative Skills	Life Skill
8.	Ethics and Integrity	Life Skill
9.	Managing Ambiguity	Life Skill
10.	Patents and IPR: Basics	Technical Skill
11.	The Patent System, Filing of the Patent, Filing Process	Technical Skill
12.	HR Expectations	Professional Skill
13.	Research & Development	Technical Skill
14.	Technology Transfer	Technical Skill
15.	Medical & Scientific Writing	Technical Skill
16.	Medical Coding	Technical Skill
17.	Pharmacovigilance	Technical Skill
18.	Interview Skills Part 1	Professional Skill
19.	Interview Skills Part 2	Professional Skill
20.	Industry Trends	Technical Skill
<b>ADD ON COURSES</b>		
1	Virtual Tour – Quality Control Lab	Industry Awareness
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<b>ACCESS TO JOB PORTAL</b>		

# Industry Mentors, Entrepreneurs & Trainers

## Industry Mentors & Trainers as Course Instructors:

Industry Experts		
Sr No.	Name of the Instructor	Designation
1	Atul Bhatnagar	Former Chairman, National Skill Development Corporation
2	Rajesh Kshirsagar	COO, Microlabs
3	Saif Mehekri	CEO, BioGen Extracts
4	Leena Jaising	Associate Director, Eli Lilly
5	Harish Jain	President, Karnataka Drug Manufacturers Association
6	Mahadeo Desai	General Manager, Johnson & Johnsons
7	Sunil Nagargoje	General Manager, Teva
8	Dr. Amrit Karmarkar	Corporate Trainer, Alembic
9	Dr. Sunil Chaudhary	Director, Lifepoint Research & Hospital
10	Sanjeev Gubbi	Manager, TEVA Pharm
11	Prachi Khamkar	Research Associate
12	Shreya Gawade	Product Executive, USV Pvt. Ltd
13	Dr. Harshada Kotiyann	Senior Medical Writer, Labcorp Drug Development
14	Dr. Vinayaka Shahavi	Associate Director, Alkem
15	Satish Mahajan	Manager, Novartis
16	Gauri Karve	Manager, Sun Pharma
17	Sukanya Manche	Regulatory Affairs Associate, Teva Pharmaceuticals
18	Rutika Joshi	Team Lead, Quantiles
19	Pradnya Namjoshi	Senior Medical Writer, Labcorp Drug Development
20	Ratnadeep Ghadage	Senior Safety Associate, Syneos Health
21	Irfan Solapure	CRA, Aurigene Discovery Technologies
22	Hrishikesh Dhongade	Senior Manager, Novartis
Academic Experts		
1	Dr. Manjiri Gharat	President, IPA CPD
2	Dr. Atmaram Pawar	Professor, Poona College of Pharmacy
3	Dr. Vandana Patravale	Professor, ICT
4	Dr. Ganesh Rao	Director, Pune Business School
5	Dr. John D'Souza	Principal, TKCP
6	Nitpal Singh	Dy. Director, Corporate Relations, MIMA Pune
7	Aditya Bavadekar	Director, MIMA Pune
8	Dr. B. Ramesh	Principal, SACCP, ACU University
Life Coach & Corporate Trainers		
1	Prabhat Sinha	Founder, Mann Deshi Champions
2	Vishal Pinjani	Founder, <i>Abhimaan</i>
3	Sheenu Gambhir	Corporate Trainer
4	Veeshwajeet Kashid	Global Platelets Donation Ambassador (I)
5	Sarika Kshirsagar	Corporate Trainer
6	Brijesh Talawadekar	International Trainer & Life Coach
7	Vinay Gosavi	Life Coach
8	Dr. LeeAna Sane	Life Coach

<b>Entrepreneurs</b>		
<b>1</b>	Indraneel Chitale	Managing Partner, Chitale Group
<b>2</b>	Nilesh Lele	President, Chamber for Advancement of Small Businesses
<b>3</b>	Arjun Deshpande	Founder, Generic Aadhar
<b>4</b>	Dr. Jayant Pawar	Manager, KIMS Incubation Centre
<b>5</b>	Sachin Kumbhoje	Director, OpEx
<b>6</b>	Tejas Thakur	Director, Mistair Health & Hygiene

# List of 100 Skills

## List of Skills which Student will learn: 100 Skills Enhancement

List of Skills			
Sr No.	Life Skills	Professional Skills	Technical Skills
1.	Effective Communication Skills	English Communication	Industry Awareness Skills
2.	How to Improve Focus?	Language Skills	Career Orientation Skills
3.	Mindfulness	Email Writing	What are Career Opportunities in Pharma Industry?
4.	Values + Purpose	Email Etiquettes	Situational Learning- Industry Environment
5.	Goal Setting	Telephonic Etiquettes	Hospital Pharmacy Management
6.	Empathy Building + Focus	Interview Skills	Production and Packing (Pharma Manufacturing Operations)
7.	Competency Building	Business Etiquettes	Pharmaceutical Quality Assurance
8.	Respect for Diversity	Etiquettes, Manners and Corporate Etiquettes	Pharmaceutical Quality Control
9.	Problem Solving	HR Expectations	Regulatory Affairs
10.	Team Building	First Impression and Body Language	Clinical Research
11.	Critical Thinking	Practical Orientation of Skills	Research & Development
12.	Self-Analysis & Outlook Management	Civility at Workplace	Pharmaceutical Sales
Continued...			

<b>Sr No.</b>	<b>Life Skills</b>	<b>Professional Skills</b>	<b>Technical Skills</b>
13.	Creativity & Innovative Skills	IT Skills (Computer Skills)	Pharmaceutical Marketing
14.	Decision Making	Project Management	Technology Transfer
15.	Emotional Intelligence	Enterprise & Entrepreneurial Skills	Medical & Scientific Writing
16.	Strategic Thinking	Stage & Presentation Skills	Medical Coding
17.	Conflict Resolution Skills	Leadership Skills	Pharmacovigilance
18.	Relationship Building	People Management & Networking Skills	Research Orientation Skills
19.	Adaptability Skills	Conflict Management	How to Select a Research Project for M. Pharm?
20.	Confidence Building	Negotiation & Service Orientation	Research Methodologies
<b>Sr No.</b>	<b>Life Skills</b>	<b>Entrepreneurial Skills</b>	<b>Technical Skills</b>
21	Resilience	Design Thinking	Referencing & Plagiarism
22	Analytical Skills	Ideation Skills	Academic Writing & Presentation
23	Attention to Detail	Business Modelling	Publishing the Research Projects in Journals and Research Papers
24	Time Management	Problem Analysis	Patents and IPR
25	Ability to Work Under Pressure	Customer Survey	Everything about Legal Terms related to Patents
26	Collaborative Skills	Market Survey	The Patent System, Filing of the Patent, Filing Process
27	Ethics and Integrity	Business Management	How to create a Patent Landscape
28	Managing Ambiguity	Fund Management	Commercial Awareness

Sr No.	Entrepreneurial Skills		
29	Business Fundamental Skills	Marketing Skills for Early Business	MVP and Validation Skills
30	Team Building Skills for Business	Fundamental Digital Marketing Skills for Early Business	Feedback Mechanism
31	Pitch Deck preparation	Lean StartUp Canvas Creation	Product Development
32	Financial Analysis	Legal Foundation for Business	Business Strategy Development
33	Selling Skills	Prototyping Skills	Business Operations
34	Business Networking Skills		



# Recruiter & Institute Log In

## Recruiter Log in Features:

Recruiter Log In		
Sr No.	Feature	Outcome / Matrix
1.	Search Candidates Skill Wise	Recruiter can search suitable skilled candidates based on his /her skill requirements for a job
2.	Post a Job	HR / Recruiter can post a job along with JD and Skill requirement which Students can see in portal
3.	Download Resume	HR / Recruiter can download resume from portal
4.	Shortlist Candidates	HR / Recruiter can shortlist suitable candidates, which will be notified to the candidate
5.	Upload Job Test	HR / Recruiter can upload Job Test while posting job.
6.	Screen Candidates through Job Test	HR / Recruiter can screen candidates based on Job Tests and Score
7.	Access to Video Based Interview	HR / Recruiter can access to Video based resume of the candidates

## Institute / TPO Log In Features:

Institute Log In		
Sr No.	Feature	Outcome / Matrix
1.	Course Completion Status	We can check the Status of Course Completion for each Candidate
2.	Skill Score Status	We can check the Skill Test Scores. Candidate wise, Skill Wise, and Course Wise. We can also search for Top 5 Candidates with XYZ Skill.
3.	Candidate wise Skill Map	We can see the entire Skill Map of any Individual Candidate
4.	Skill Wise Candidates List	We can see the Skill Wise list of Candidates
5.	Job Application Status	We can see which candidate has applied for jobs and its status like Shortlisted / Rejected

# Expected Outcome

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**Expected Outcome from this Program:**

<b>Sr No</b>	<b>Expected Outcome</b>
1	Students will able to UpSkill as per the Industry Needs & Standards
2	Students will able to map their Skills & Can focus on ReSkilling
3	Students will receive 360 degree Career Orientation with all the Career Options available in Market
4	Students can learn and interact LIVE with Industry Mentors every month during Webinars with Experts
5	Students will receive awareness about all the Competitive Exams for their Higher Studies and Jobs
6	Students can practice Mock tests in order to excel in the Competitive Exams
7	Students can create their own Smart Video Based Resume, which will showcase & highlight his Video Introduction, Skills and Competencies
8	Students can access to Job Portal and get excellent career opportunities on same portal
9	Students can get access to Mentors who can help them with Higher Studies, Abroad Studies, and Competitive Examinations
10	Institutes can map the Skill Sets of their Students and recommend career options to the candidate
11	Institutes can access to Candidates Skill Map, Course Status, Job Applications and comply their regulatory needs

# Fees & Offerings

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## Fees & Offerings:

Annual Subscription (Institute Partner / Bulk Enrollments)	
<b>2499 INR</b> per year / per student	
Online Mode Offerings (999 INR)	Offline Mode Offerings (1500 INR)
<ul style="list-style-type: none"> <li>• 12 Online Courses (12+ Courses in case of TY, Final B. Pharm., M. Pharm)</li> <li>• 12 LIVE Webinars</li> <li>• Common 6 Courses allotted to respective AY</li> <li>• Skill Mapping</li> <li>• Smart Video Based Resume</li> <li>• Practice Mock Tests for Competitive Exams</li> <li>• Job Portal Access</li> <li>• Access to Institute Log in</li> </ul>	<p><b>6 Full Day Offline Training Programs</b> (activity based) at your Campus which the college can choose as per their requirements for students and faculties. Schedule can be decided by the Institute.</p>
<ul style="list-style-type: none"> <li>• Online Mode Fees are exclusive of GST</li> <li>• Each month New Course will be unlocked as per the AY Content</li> <li>• Candidate can give Skill Test once he finishes Course. Skill TestScore will be updated in his log in and matrix.</li> <li>• Final Year Students can apply for jobs once they are ready to join the company.</li> </ul>	

## Contact Details: Enquiry for Institute Partnership

- **Email:** [admin@opexindia.com](mailto:admin@opexindia.com)
- **Contact:** 9552206644 / 9552108899